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MDNX Press Release

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## **‘Leading independent network integrator MDNX creates new Mid – Market business arm’**

The burgeoning trend towards fully integrated solutions in the mid-market gathers momentum.

Mid-market businesses have become increasingly dependent on being able to implement powerful, flexible and efficient connectivity across their business along with the need for outstanding communication. MDNX is at the forefront of such technology with [high levels of transparency delivered through its powerful MATRIX](#) software which allows any client to track and review any given implementation, within seconds, at a click of the mouse.

MDNX is an £85 million [independent network integrator](#) with in excess of 3,000 clients and 300 employees providing critical managed networks to major UK enterprises, government and channel partners. The UK’s number one network integrator has developed a new part to the group called ‘Business’. The previous Iconnyx offering compliments the full product range of MDNX meaning this section has been developed organically to serve the mid-market or business level clients in the marketplace. MDNX customers benefit from access to a broader product portfolio and skill set with the introduction of Iconnyx’s innovative product set including Hosted Desktop services to complement [MDNX’s existing cloud, security, networks and connectivity solutions](#).

Neil Clark has been appointed with the ultimate responsibility of leading this arm of the business to success in a challenging market. He said: “It is a competitive market but MDNX are well positioned; it is a strong company that can be relied upon, has an innovative mind-set and really cares about the mid-market. With data demands ripping through most industries and redefining business models it is great to join a company with a such strong [integrated networking, communications and hosting product set](#), a set of capabilities that suits this growth in data so well.”

Neil Clark has over a decade’s experience as a senior executive in data networking & IP communications business’s, both in building mission critical networks & developing software applications that rely thereon. As CEO of Red-M delivering wireless access networks for emergency services, central government, transport & mobile operators and as Financial Director & Managing Director of Purple Voice, which developed the world’s first & most successful VoIP application for traders - used by many of the global investment banks.

### About MDNX Business

MDNX Business is an arm of the UK's leading independent integrator providing critical managed networks to major UK enterprise, local government and channel partners. The business manages some of the most complex customer networks in the UK by integrating all the major UK carriers into its core integration network. Operating six high security data centres, with a 24/7 service desk, MDNX is committed to customer excellence. MDNX is headquartered in Bracknell.

Finding the right [connectivity and communications solution](#) for your organisation is never an easy task. MDNX Business helps mid-market companies with all their needs.

For more information, please visit <http://www.mdnx.com>

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